
STOR 320: Introduction to Data Science

Gerhard Ungerer - MarketWatch



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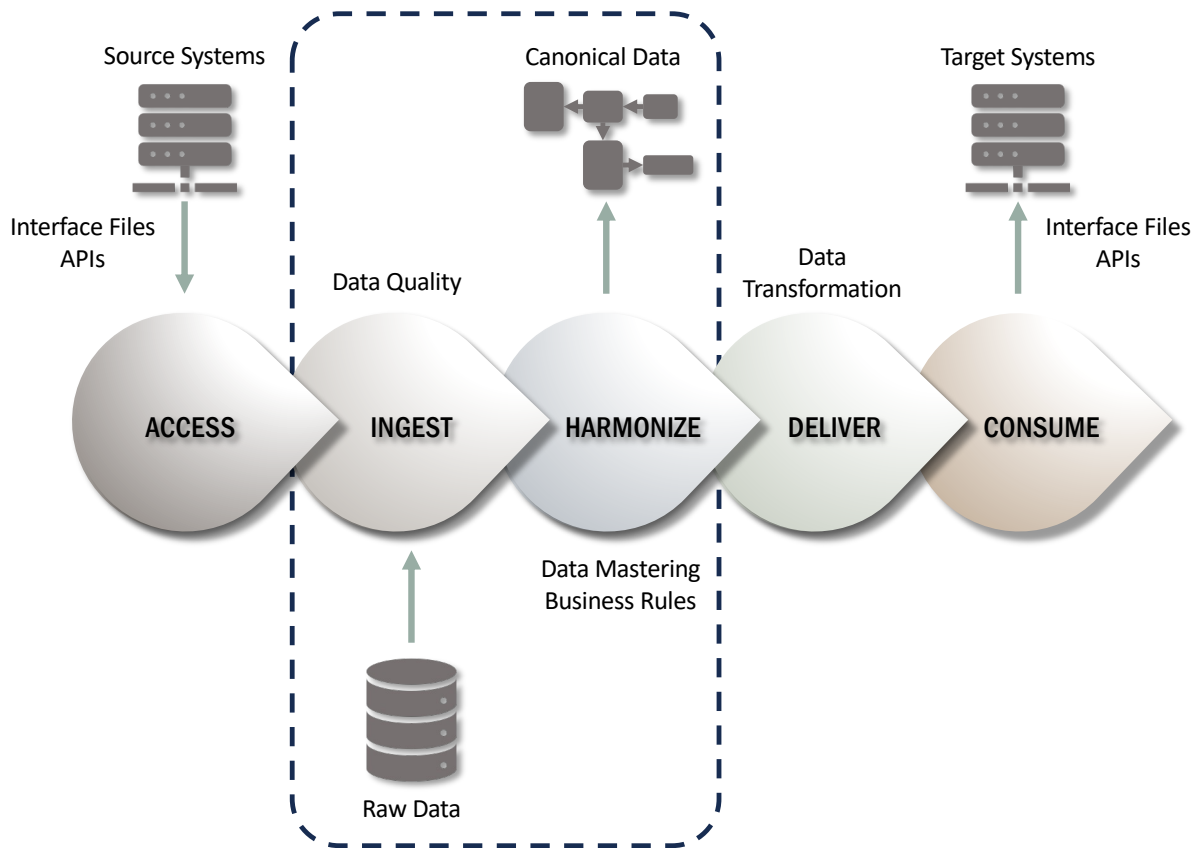


Overview – Gerhard Ungerer

- Chief Technology Officer at Random Bit LLC
- Bachelor of Science in Computer Science & Applied Mathematics from Stellenbosch University, 1993
- 32 years in software development and data management across Defense, Finance, Supply Chain, and Health & Human Services domains
- Specialize in Enterprise Architecture, Big Data Integration and Cloud Transformation
- UNC MADS program since Fall 2024
- Husband and father of 4 daughters
- Pilot



Data Management Pipeline



- Need for systematic processing and analysis of data is increasing exponentially.
- Not only in the real-time analytics environments, but also in the less exciting business operations areas.
- Tremendous value in machine learning, predictive analytics, and data insights.
- Also, in enterprise data integration and data quality remediation.



Use-cases for Statistics - VBP

Table 1. Claimed-Based Outcome and Payment Measures in Chartbook

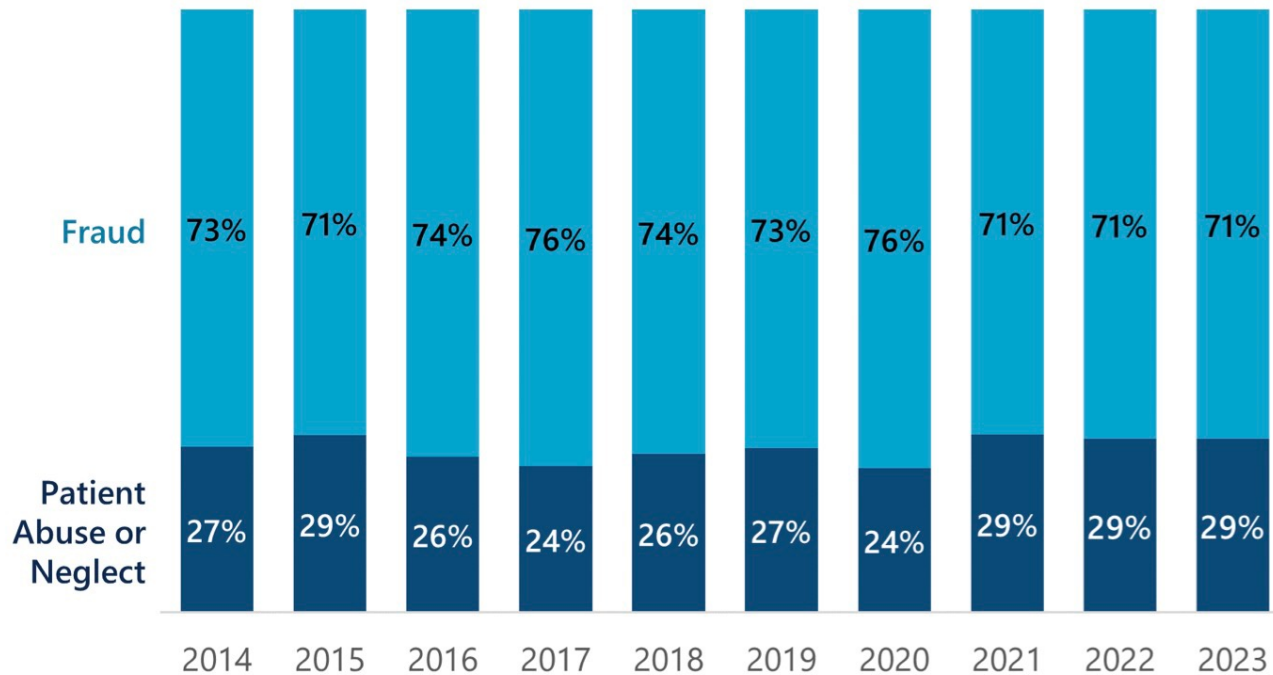
Measure Outcome	30-day risk-standardized mortality measures	30-day risk-standardized readmission measures	90-day risk-standardized complications measure	30-day excess days in acute care measures	Payment measures
AMI	◆	◆		◆	◆
CABG	◆	◆			
COPD	◆	◆			
HF	◆	◆		◆	◆
THA/TKA		◆	◆		◆
PN	◆	◆		◆	◆
Stroke	◆				
HW		◆			

- Value-based payments
- Get paid based on outcomes in healthcare
- Need to decide which treatments have the best lasting effects
- Example: paying for physiotherapy and dietician services on heart patients have good outcomes so pay higher rates to keep patients engaged

<https://www.cms.gov/medicare/quality/initiatives/hospital-quality-initiative/outcome-and-payment-measures>



Use-cases for Statistics - PI



- Program Integrity (Fraud, Waste & Abuse)
- The Improper Payments Information Act (IPIA) of 2002
- Look at patterns for medical services and see if that is within norm.
 - Flu cases in winter normal
 - High spike in spring might not be
 - Statistically abnormal referrals to a cardiologist

Source: OIG analysis of Quarterly and Annual Statistical Reports for FYs 2014 through 2023.

<https://oig.hhs.gov/documents/evaluation/9821/OEI-09-24-00200.pdf>



Use-cases for Statistics - Capitation

Table 1: Prospective LOB Adjustment Development

Financial Metric	Formula	Ind	SG	LG	Total
(A) Base Year Member Months	=	165,000	115,000	150,000	430,000
(B) Base Year Capitation Dollars	=	\$45,000,000	\$25,000,000	\$40,000,000	\$110,000,000
(C) Base Year Capitation PMPM	= (B) / (A)	\$272.73	\$217.39	\$266.67	\$255.81
(D) Base Year Average Age Adjusted Concurrent Risk Scores	=	1.100	1.300	1.250	1.206
(E) Relative Risk Adjusted Capitation Rate	= (C) x (D) / (D) Total Col	\$248.79	\$234.37	\$276.44	\$254.58
(F) Retrospective Revenue Neutral Risk Adjusted Capitation Rate	= (E) x (C) Total Col / (E) Total Col	\$250.00	\$235.51	\$277.78	\$255.81
(G) Prospective LOB Adjustment	= (F) / (C)	97.7%	108.3%	104.2%	100.0%

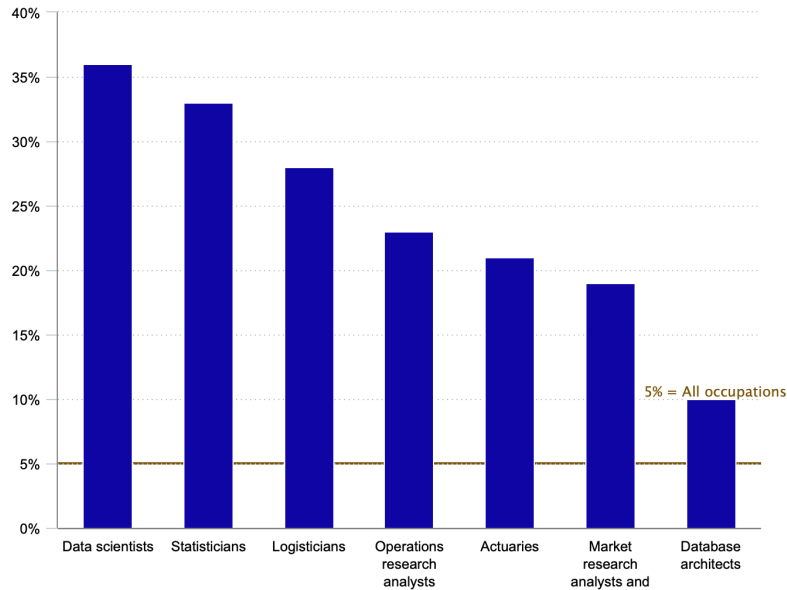
- Capitation rate calculation
- Some groups are paid by visit
- Other groups get paid a fixed amount to provide all services for a group of people
 - 10,000 people
 - \$300 per person per month
 - \$3,000,000 per month regardless of how many visits
- Depends on how old people are and whether in good health or not.

<https://axenehp.com/intelligent-capitation-rates-strategically-aligning-risk-adjustment-costs/>



Data Science Market Outlook

Employment growth in selected data-related occupations, projected 2021–31



Note: Wage data exclude self-employed workers.
Source: U.S. Bureau of Labor Statistics, Office of Occupational Statistics and Employment Projections.



US Bureau of Labor and Statistics shows Data Scientists as the highest projected data-related occupation.

<https://www.bls.gov/careeroutlook/2023/data-on-display/data-occupations.htm>

Role	Entry-Level	Mid-Level	Senior-Level
Data Scientist	\$95,000–\$115,000	\$130,000–\$155,000	\$160,000–\$195,000
ML Engineer	\$100,000–\$125,000	\$140,000–\$170,000	\$180,000–\$210,000
Data Engineer	\$90,000–\$110,000	\$120,000–\$145,000	\$150,000–\$185,000
AI Researcher	\$120,000–\$140,000	\$150,000–\$180,000	\$190,000–\$230,000
BI Analyst	\$80,000–\$100,000	\$110,000–\$135,000	\$140,000–\$170,000
Data Analyst	\$75,000–\$95,000	\$100,000–\$125,000	\$130,000–\$155,000
CV Engineer	\$100,000–\$125,000	\$135,000–\$165,000	\$175,000–\$215,000
NLP Specialist	\$105,000–\$130,000	\$140,000–\$170,000	\$180,000–\$220,000
Data Architect	\$125,000–\$150,000	\$160,000–\$190,000	\$200,000–\$240,000
Deep Learning Engineer	\$115,000–\$140,000	\$145,000–\$175,000	\$185,000–\$230,000
Big Data Analyst	\$90,000–\$110,000	\$120,000–\$145,000	\$150,000–\$180,000
AI Product Manager	\$105,000–\$130,000	\$140,000–\$170,000	\$180,000–\$220,000
Robotics Engineer	\$100,000–\$125,000	\$135,000–\$165,000	\$175,000–\$215,000
Computational Biologist	\$95,000–\$115,000	\$125,000–\$150,000	\$160,000–\$200,000
Governance Specialist	\$90,000–\$110,000	\$115,000–\$140,000	\$150,000–\$180,000
Cloud Data Engineer	\$100,000–\$120,000	\$130,000–\$160,000	\$170,000–\$210,000
AI Consultant	\$95,000–\$120,000	\$135,000–\$165,000	\$180,000–\$220,000

Very lucrative field to be in.

<https://www.linkedin.com/pulse/data-science-ai-salary-report-2025-what-you-need-know-efcif/>

Critical thinking



- Builds transferrable experience
- Refines problem-solving capability
- Preparing you for a fast-paced career

<https://www.indeed.com/career-advice/career-development/how-to-improve-critical-thinking>

What employers are looking for

Aptitude

- Data management skills
- Machine Learning
- Data visualization
- Data mining
- AWS / Azure
- Python
- Communication skills
 - Presentation
 - Written
 - Verbal

Attitude

- INTEGRITY
- Willing to learn
- Great work ethic
- Invest in your skills
- Team member
- No ego, No drama
- Be interesting





Questions and Answers



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Terminology

Term	Description
Data Pipeline	Set of steps for processing data
Canonical Model	A data model understood by everyone in the organization
Use-case	A scenario or example
Real-time analytics	Analysis and statistics that are built dynamically. Instagram followers, likes, etc.