

## End-Game Strategy

## Focus on Two End-Game Situations

Situation 1
Your Team Has the Ball With 5 Seconds Left and Losing by 2 Points
Should You Attempt 2-Point Shot to Tie or 3-Point Shot to Win?
Example: Philadelphia Versus Indiana in 2001 Playoffs (Game 1)
Situation 2
Your Team is Defending With 5 Seconds Left and Winning by 3 Points Should You Foul or Allow Opponent to Attempt a 3-Pointer for the Tie? Example: Dallas Versus Phoenix in 2005 Playoffs (Game 6)

## Actual Outcomes

Situation 1: Reggie Miller Won Game with 3-Pointer at Buzzer to Win Situation 2: Steve Nash Tied the Game with 3-Pointer and Later Won the Game after a Double Overtime

## End-Game Strategy

## Decision Making for Situation 1

Goal: Make Decision that Maximizes Probability of Winning
Two Assumptions
Other Team Will Not Foul on Shot Game Will End on Our Shot
Important Events
A = Event that a 2-Pointer is Good
B = Event that a 3-Pointer is Good
C = Event that We Win in Overtime
W = Event We Win the Game
L = Event We Lose the Game
Probabilities Based on Data Over Many Seasons

$$
P(A)=0.52 \quad P(B)=0.36 \quad P(C) \approx 0.5
$$

If Attempting 2-Pointer, We Win if Shot is Made and Win in Overtime If Attempting 3-Pointer, We Win if Shot is Made

## End-Game Strategy

## Decision Making for Situation 1

Decision Tree


Find Probabilities By Multiplying Across Branches

## End-Game Strategy

## Decision Making for Situation 1

Probability of W Given Attempting 2-Pointer

$$
P(W \mid \text { Attempt } 2-\text { Pointer })=P(A) \times P(C)=0.52 \times 0.5=0.26
$$



Probability of W Given Attempting 3-Pointer

$$
P(W \mid \text { Attempt } 3-\text { Pointer })=P(B)=0.36
$$

Reality: Most Coaches Will Go for 2-Pointer Due to Perceived Risk Conclusion: Always Go For 3-Pointer.
Sensitivity Analysis (Cases Where 2-Point Attempt is Better)
Suppose We Have a Play That Scores a 2-Pointer $80 \%$ of the Time
$P(W \mid$ Attempt $2-$ Pointer $)=P(A) \times P(C)=0.8 \times 0.5=0.4$
Suppose Our Best 3-Point Shooter Scores a 3-Pointer 20\% of the Time $P(W \mid$ Attempt $3-$ Pointer $)=P(B)=0.20$

## End-Game Strategy

## Decision Making for Situation 1

Decision Tree 2.0


Play Called


## End-Game Strategy

## Decision Making for Situation 2

Two Researchers Concluded Defensive Team Should Foul
Adrian Lawhorn (Contributor to Hoops Habit)
David Annis (Statistical Consultant in Charlotte)
Based on Annis Lawhorn
Assume Last Possession
Within 11 Seconds, Offensive Teams Scored 3-Pointers 20\% of the Time
$P($ Other Team Wins $\mid$ You Don't Foul $)=0.2 \times 0.5=0.1$
If Defensive Team Fouls, Offensive Team Must Intentionally Miss a Free Throw Probability Other Team Wins Off 2 Pointer

$$
\begin{aligned}
P(\text { Other Team Wins } \mid \text { You Foul }) & =0.77 \times 0.14 \times 0.46 * 0.5 \\
& =0.025
\end{aligned}
$$

Probability Other Team Wins Off 3 Pointer
$P($ Other Team Wins $\mid$ You Foul $)=0.77 \times 0.14 \times 0.3=0.03$

## End-Game Strategy

## Decision Making for Situation 2

32 Games where Team Trailed by 3 Points and Leading Team Fouled
$\frac{7 \text { Ties }}{32 \text { Games }}=21.9 \%( \pm 14.6 \%)$
Bad Assumption Because Multiple Possessions Possible Historical Aggregation Shows Probability of Winning Higher if Leading Team Doesn't Foul (2005-2008)

| Scenario | Sample <br> Size | Probability Leading <br> Team Wins | $95 \% \mathrm{Cl}$ |
| :---: | :---: | :---: | :---: |
| Close Game Where <br> Leading Team Didn't Foul | 260 | $91.9 \%$ | $(88.5 \%, 95.2 \%)$ |
| Close Game Where <br> Leading Team Did Foul | 27 | $88.9 \%$ | $(76.8 \%, 100 \%)$ |

95\% Confidence Interval for Proportion:
$\hat{p} \pm 2 \sqrt{\frac{\hat{p}(1-\hat{p})}{n}}$


## Final Inspiration

I cannot dunk a basketball, but I can Dunkin' Donuts.

- Mahatma Mario

